

Lead Retrieval Guide

26 - 29 October 2026

Riyadh Exhibition & Convention Center, Malham, Saudi Arabia

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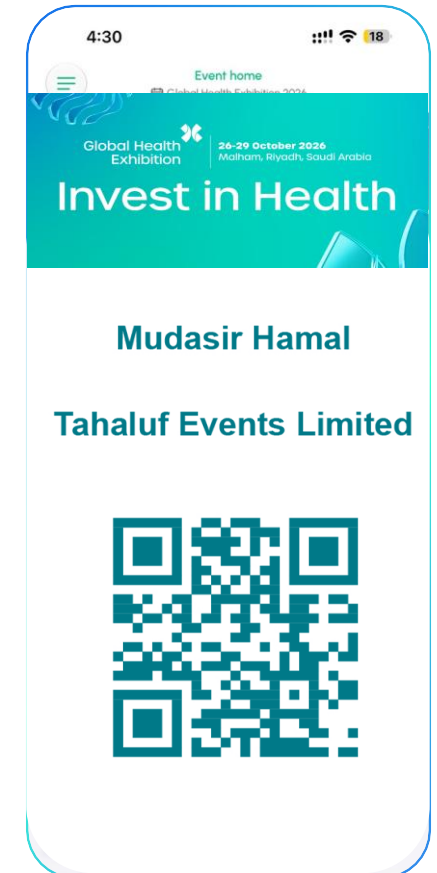
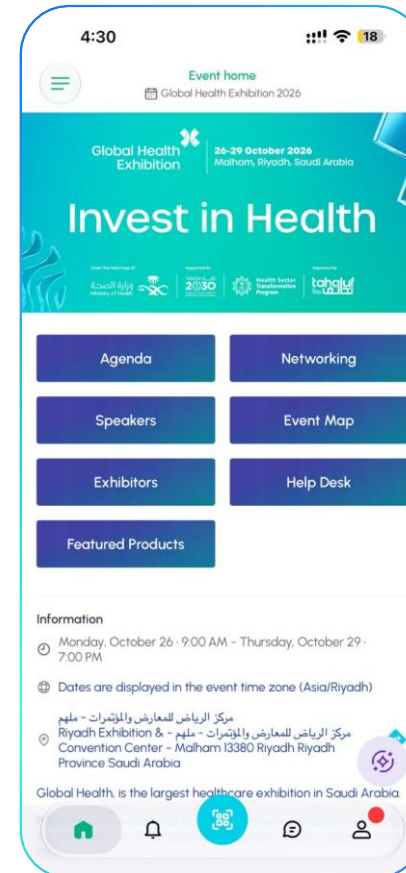
How to identify and prioritize high-potential leads

Accessing Your Digital Badge

You can access your digital badge directly through the **Global Health Exhibition 2026** app.

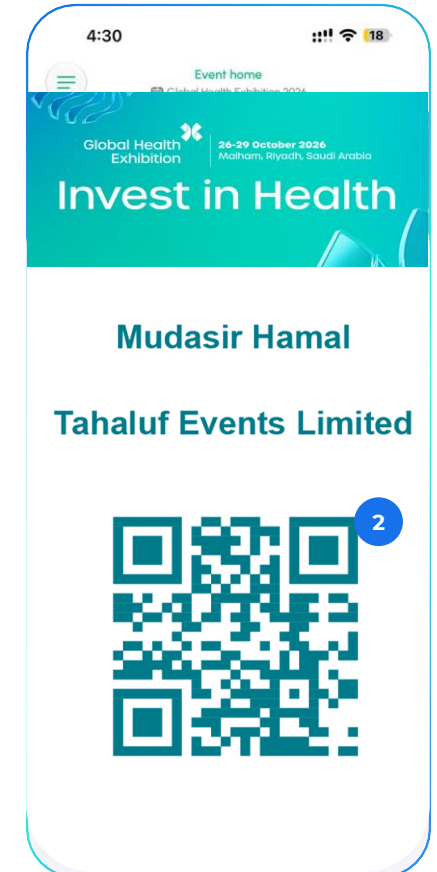
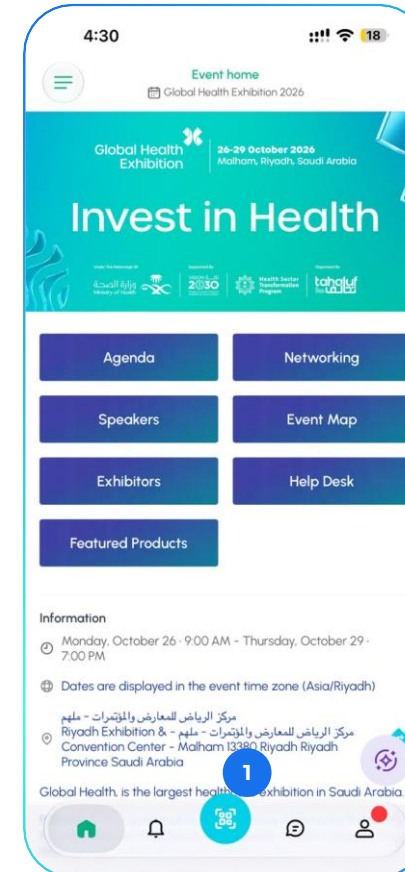
Use your **badge to gain access** to the exhibition halls and to share your details with other exhibitors.

Please note, your main stand **holder MUST have registered you for an exhibitor badge** using your unique work email via the Customer Centre in order for you to login to the app as an Exhibitor.



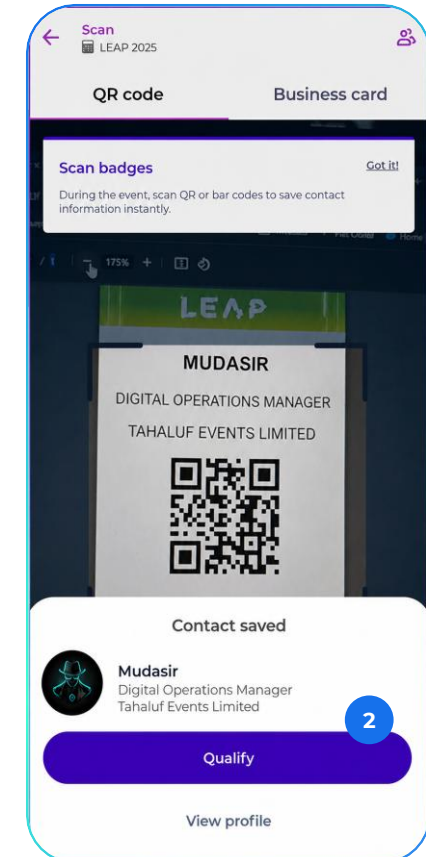
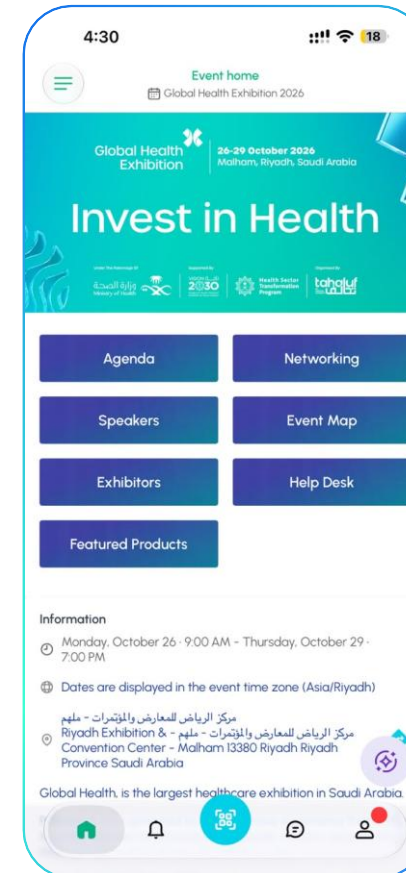
Accessing Lead Retrieval and Collecting Leads

- 1 Click on the scan button at the middle of the navigation bar to activate the lead retrieval tool.
- 2 Scan the QR code from a printed badge or the Event app.



Lead Qualification

- 1 Scanning will automatically **create a connection** between you and the person you scan. They will then land in your own contact list as well as the team's contact list.
- 2 After scanning you have the option to:
 - Score the Lead from 1 to 5
 - Qualify the lead with your own custom questions
 - Add a tag
 - Add a note
 - Print/Export a pdf with all information
 - Export the contact details directly into your mobile phone contacts



Setting Up Qualification Questions

Create **custom qualification questions** to help your team assess and prioritize leads efficiently.

Drag and drop qualification fields to customize the order and structure of your questions.

Different question types:

- single choice answers
- multiple choice answers
- long text fields.

All responses are stored and available for **export**, ensuring easy access and follow-up.

Global Health Exhibition

Tahaluf Events Limited

[Open event company profile](#)

Global Health Exhibition 2026

Oct 26, 2026 - Oct 29, 2026

[Open event](#)

Home

Company profile

Team members

Leads

Team's contacts

AI Recommended leads

Lead qualification

Export

Meetings

Network

Lead qualification

Tailor your lead qualification form to help your team identify valuable leads. Team members can complete the qualification fields for each contact directly in the app. Once a qualification field is filled for a contact, it cannot be removed or edited from the form. All collected responses will be available in the leads export for easy access and follow-up.

+ Create a qualification field

Single choice

Option 1

Option 2

Option 3

Single choice

Option 1

Option 2

Option 3

Multiple choices

Option 1

Option 2

Option 3

Score

Note

Create a qualification field

Drag and drop qualification fields at the desired position.

Single choice

Multiple choices

Long text

Information Classification: General

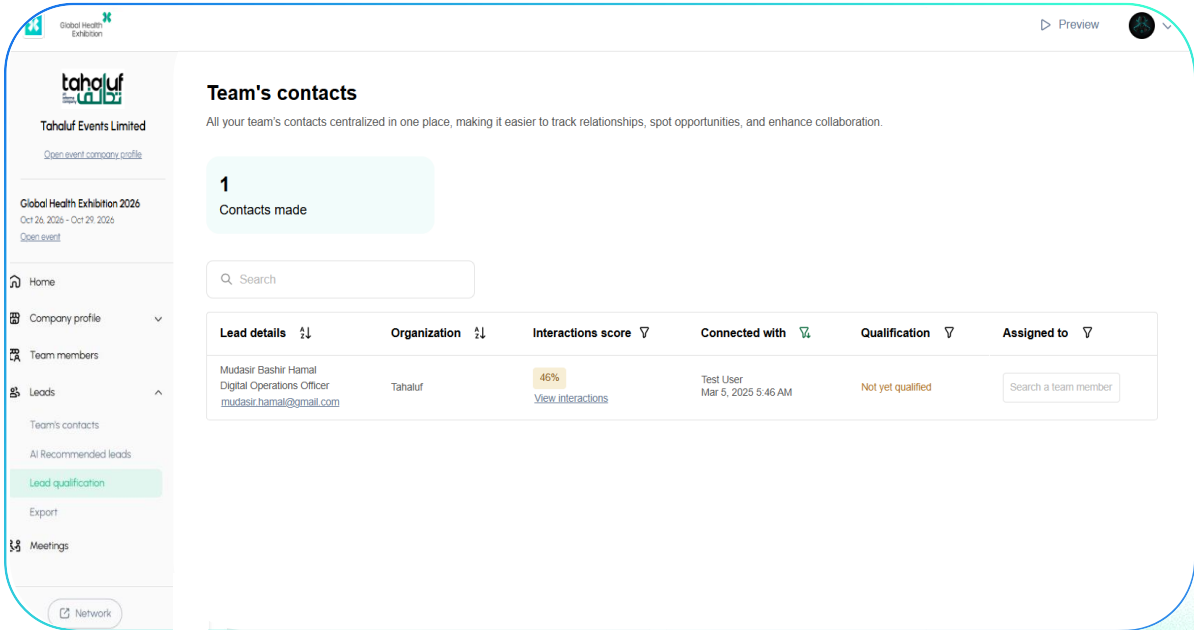
Exporting Leads

You can easily manage your leads in the App Exhibitor Center (<https://exhibitors.globalhealthsaudi.com/>)

Statistics about your company's booth and your team's activity

Table with the contacts made by your fellow team members.

Download an Excel with the list of people your team interacted with.



AI Recommended Leads Dashboard

Identifies high-potential leads from engagement

AI Recommended Leads feature which helps exhibitors identify and prioritize high-potential attendees by **analyzing real-time interaction data**.

Key Benefits:

- AI-driven lead recommendations** based on attendee interactions
- Ranks leads using** interaction and engagement scores
- Each lead is displayed with profile details**, including their name, job title, organization and last activity.
- You can also see if a connection request** has been sent and which team member is assigned to the lead.
- Under "View activities"** to see specific actions they took. This gives you a detailed overview of the lead's interactions with your booth and helps prioritize follow-ups.

AI Recommended leads

Discover participants genuinely interested in your company. Review their interactions, assign them to team members, and send connection requests to build stronger relationships and drive conversions.

40

Visits to your company page

4

People have bookmarked your company

Interactions score

100%

View interactions

Lead details

Divya Multani

Director & Founder

Organization

Leap Ahead

Assigned to

Search a team member

Request sent

Not requested

Last interaction

Sent a meeting request

Jul 7, 2026, 5:37 PM

97%

View interactions

Stanley Ng

CEO

AI Cities Ltd

Assigned to

Search a team member

Request sent

Not requested

Last interaction

Started a chat conversation from your exhibitor page

Jul 9, 2026, 6:12 AM

96%

View interactions

YANGFAN LI

GM

NOORCONNECT TECHNOLOGY LTD.

Assigned to

Search a team member

Request sent

Not requested

Last interaction

Visited your company page

Jul 6, 2026, 1:35 PM

93%

View interactions

Sushil Sharma

Chairman

Marwari Catalysts Pvt Ltd

Assigned to

Search a team member

Request sent

Not requested

Last interaction

Sent a meeting request

Jul 8, 2026, 8:50 PM

93%

View interactions

Muhammad Ammar Siddiqui

Baashir Advisory Group Limited

Baashir Advisory Group Limited

Assigned to

Search a team member

Request sent

Not requested

Last interaction

Visited your company page

Jun 22, 2026, 9:23 PM

88%

View interactions

Zena Lam

Founder

Stealth Ventures

Assigned to

Search a team member

Request sent

Not requested

Last interaction

Visited your company page

Jun 29, 2026, 7:05 PM

88%

View interactions

Clarisse Phoebe Estelle

Assigned to

Search a team member

Request sent

Not requested

Last interaction

Visited your company page

Jul 7, 2026, 1:26 PM

40

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People have bookmarked your company

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Jul 7, 2026, 1:26 PM

Information Classification: General

THANK YOU

If needed, you can contact our support team
GHECustomerService@Tahaluf.com for any assistance

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